



## TRANSPARENCY AND NEUTRALITY IN BIDDING PROCESS

The bidding process of SPFC was highly transparent. A single stage two envelope competitive bidding process under Public Private Partnership (PPP) Act 2014 was adopted. The technical and financial bids were opened in front of the investors. Only six grievance cases were reported, which were duly addressed and resolved, reflecting the transparency of the initiative.

### Salient Features

- To avoid any conflict of interest, neither BOD members nor SPFC employees were eligible to apply
- Advertisements in 17 leading national and international dailies (China Daily & Khaleej Times) and 9 electronic media outlets
- Pre-bid meetings and conferences were held at 10 Chambers of Commerce & Industry across the country
- The Request for Proposals (RFP) was also updated on the websites of Pak-China Chamber, Saudi-Pak Chamber, Overseas Pakistanis Foundation (OPF), Overseas Pakistanis Commission (OPC) Punjab, Punjab Board of Investment and Trade (PBIT), Board of Investment (BOI), Public Private Partnership (PPP) Cell and letters to embassies and high commissions
- Three focal points established in D.G. Khan, Rahim Yar Khan and Muzaffargarh to facilitate local investors
- The Bid Opening & Evaluation Committee (BOEC) comprised officials from Finance Department, World Wide Fund for Nature-Pakistan (WWF-Pakistan), Forestry, Wildlife & Fisheries Department (FW&FD), PBIT, Grant Thornton (GT) and SPFC

### The Monitoring & Evaluation (M&E) Framework of SPFC

SPFC has developed three tiers of M&E framework

ACCOUNTABILITY	Policy, legal, institutional and regulatory framework (Forest and PPP Acts)	Planning and decision-making processes (BOD Decisions)	Implementation, enforcement & compliance (Concession Agreement)
EFFECTIVENESS			
EFFICIENCY			
FAIRNESS/EQUITY	FW&FD's M&E Committee:	M&E Section of SPFC:	M&E Committee:
PARTICIPATION	<sup>1</sup> CCF, SOUTH <sup>2</sup> COF, DG KHAN <sup>3</sup> COF, DWPC, MULTAN	<sup>4</sup> MO (MFG) <sup>5</sup> MO (RYK)	M&E Section Third Party Validation
TRANSPARENCY			

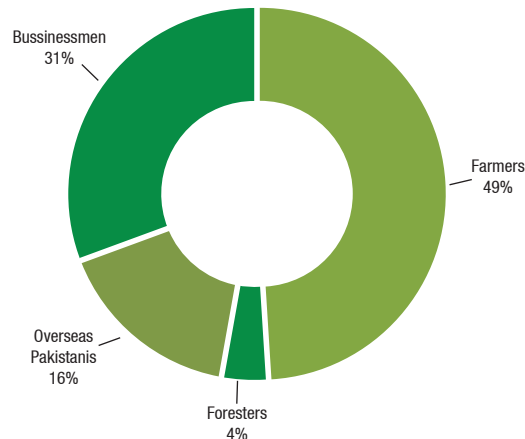
<sup>1</sup> Chief Conservator Forests, South    <sup>2</sup> Conservator of Forests, DG Khan    <sup>3</sup> Conservator of Forests, Development & Working Plan Circle, Multan  
<sup>4</sup> Monitoring Officer (Muzaffargarh)    <sup>5</sup> Monitoring Officer (Rahim Yar Khan)



## DIVERSITY OF INVESTORS & PLANT SPECIES

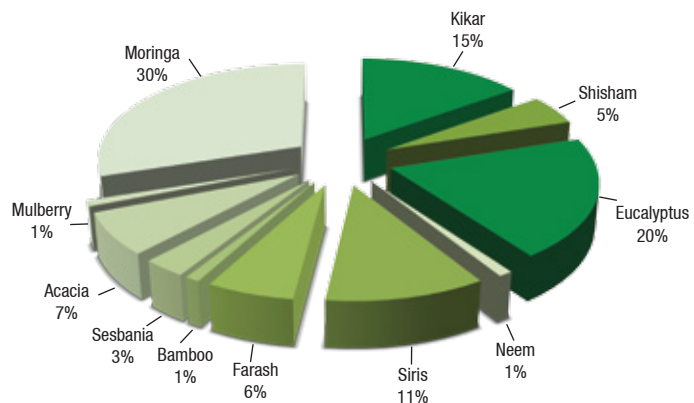
### Diversity of Investors

- 55 successful investors have achieved the status of concessionaires
- Overseas Pakistanis will bring foreign remittances worth **PKR. 11 billion**



### Percentage of Tree Species

- The tree species proposed by investors as part of their technical plans are diverse, which ranges from Moringa to Shisham
- The plantations of these species will form unique forests, which will host precious biodiversity



## EXPORT POTENTIAL, CONTRIBUTION TO ECONOMY & ENVIRONMENT

- Boom in commercial forestry initiatives (afforestation of 40 million trees)
- Creation of 15,000 green jobs (direct and indirect)
- Carbon sequestration (approximately 35 million tons)
- Plantation of indigenous species on upto 100% of SPFC's share and contribution of PKR 20 billion to exchequer
- Circulation of PKR 240 billion in the economy by private investors
- Overseas Pakistanis to bring foreign investment worth PKR 11 billion (US \$ 90 million)
- Export potential of Moringa and other indigenous trees (India US\$ 3 billion/annum)
- Ensure land-use planning by promoting forestry
- Reclaiming blank forest land of the government thus combating desertification
- Improving the micro-climate of Punjab
- Conserving the local biodiversity
- Import substitution by provision of sustainably harvested wood to the wood-based industry
- Minimize the threat of encroachments on blank forest land